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Industry Experts Team Up to Present Market Forecast at Real Estate Outlook 2018

PRESS RELEASE – For immediate release
September 25, 2017 (Hamilton, Ontario)

On Wednesday, November 8, 2017 the REALTORS® Association of Hamilton-Burlington (RAHB) and the Canada Mortgage and Housing Corporation (CMHC) will join together for the first time to present [*Real Estate Outlook 2018*](#).

This high-profile event at Hamilton's Liuna Station will inform real estate business strategies in 2018 by identifying investment opportunities, consumer housing preferences, and how economic, geographic and demographic variables influence housing market trends in the greater Hamilton-Burlington area.

"We are pleased to team up with CMHC for this premier real estate event," says RAHB CEO George O'Neill. "This is an excellent opportunity for members of the housing community to really dissect the latest real estate statistics in their market area and discuss what that means for the 2018 housing forecast."

The event will also feature a panel of industry experts and a presentation on the state of the Hamilton-Burlington housing market by CMHC Senior Market Analyst, Anthony Passarelli.

"Housing market conditions changed significantly in the Hamilton-Burlington area mid-spring 2017," says Passarelli. "*Real Estate Outlook 2018* will highlight the market segments with the most pronounced changes in sales and prices during that time and will provide predictions for the number of housing starts, MLS® sales and the average MLS® price in the region for 2018. At the end of the day, I am confident that the event will demonstrate through the recently released Census data why the Greater Hamilton-Burlington area is important to your business plan."

For more information on *Real Estate Outlook 2018*, visit rahb.ca/events.

To arrange media coverage the day of the event, please contact Valerie Webster, RAHB Communications Coordinator at valeriew@rahb.ca or 905.529.8101 ext. 294.



**2018
Real Estate
Outlook Seminar**

Date: November 8, 2017
 Location: LIUNA STATION
 360 James St., North, Hamilton
 Time: 7:30am - 11:30am
 Hot breakfast included
 Sign up: <http://bit.ly/outlook2018>

Join RAHB and CMHC for housing insights that will inform your real estate business strategy in 2018. Identify investment opportunities, learn about consumer housing preferences, and understand how economic, geographic and demographic variables influence housing market trends in Hamilton and Burlington.

CMHC will present information on the state of Hamilton and Burlington's various housing markets, to our REALTOR® members and others in the housing community, as well as their forecast of 2018 housing starts, sales and prices in Hamilton and Burlington.





Real Estate Outlook 2018 Event Details:

Wednesday November 8, 2017

7:30 a.m. – 11:30 a.m.

Free Parking (On-site)

Liuna Station

360 James Street North, Hamilton, L8L 1H5

\$50+HST

Hot breakfast included

To Register: <http://bit.ly/outlook2018>

Download the official event poster [here](#).

About the REALTORS® Association of Hamilton-Burlington (RAHB)

Established in 1921, the REALTORS® Association of Hamilton-Burlington (RAHB) represents more than 3,000 real estate brokers and sales representatives from Hamilton, Burlington and outlying areas. Members of the Association may use the REALTOR® trademark, which identifies them as real estate professionals who subscribe to a strict code of ethics. The Association operates the local Multiple Listing Service® (MLS®) System and provides ongoing professional education courses for its members. Advertisements of local MLS® property listings and information about the services provided by a REALTOR® can be found at REALTOR.ca.

More information about RAHB is available at rahb.ca.

About the Canada Mortgage and Housing Corporation (CMHC)

The Canada Mortgage and Housing Corporation is a Crown corporation of the Government of Canada that helps Canadians meet their housing needs by contributing to the stability of the housing market and financial system, providing support for Canadians in housing need, and offering objective housing research and advice to Canadian governments, consumers and the housing industry.

More information is available at <https://www.cmhc-schl.gc.ca>.