



The Essential Credential for Seller Representation-SRS!

(SRS)

SRS - Seller Representative Specialist

Ready to achieve a new level of professional growth and recognition? The SRS course elevates professional standards, enhances individual performance, and recognizes real estate professionals who demonstrate the knowledge and skills essential in professionally and ethically representing sellers.

Regardless of how long you have been in the business, working with sellers is the primary focus for agents across the country. Whether you are new to the industry or a seasoned veteran, the SRS Course will redefine your 'normal' and reinvent the way you represent sellers. You will learn tips and tools that will equip you to list in today's marketplace.

The 2-day course provides a comprehensive foundation of skill development, training and resources to help real estate professionals represent the interests of sellers in today's marketplace.

Students Learn To:

- Increase listings and grow their business
- Demonstrate and communicate their value package to seller clients
- Understand and apply the Code of Ethics & Standards of Practice
- Understand and apply methods, tools, and techniques to provide the support and services that sellers want and need

Upcoming Course

October 24-25, 2016

RAHB, 505 York Blvd.,
Hamilton, ON

Fee: \$325 + tax

See registration form on
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Visit the NAR website for full
designation information:
www.realtor.org

Toll free: 1-800-542-7342 | GTA: 416-695-9000 | www.reic.ca



Real Estate Institute of Canada
Institut canadien de l'immeuble



COURSE REGISTRATION FORM

Mr: _____ Ms: _____

Attendee Name: _____

First
Middle
Last

Mailing Address: _____ City: _____

Prov: _____ Postal Code: _____ Email*: _____
*required to send you registration confirmation

Phone (Home): _____ Business: _____ Cell: _____

Employer: _____ Position Title: _____

Course Name: SRS - Seller Representative Specialist Course Date: (classroom) October 24-25, 2016

Course Location (classroom): RAHB, 505 York Blvd., Hamilton ON

Registration Policy:
 Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

<input type="checkbox"/> AIC Member	<input type="checkbox"/> REIC Member	<input type="checkbox"/> Non-Member	Amount (\$)
Course Fee: <u>\$325</u>			\$ _____
Subtotal:			\$ _____
HST/GST:			\$ _____
Total:			\$ _____

How did you hear about this course?

REIC Staff
 Chapter
 REIC website
 REIC Member
 Other _____
(please specify)

METHOD OF PAYMENT (You can also register and pay online at www.reic.ca)


 
 Cheque - Please make cheque payable to RAHB

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Credit Card Number	Expiry Date
Name on Card	
Signature	CV# (3 digits on back of card)

Cancellation Policy: Your registration fee will be refunded or transferred at no extra charge upon receipt of written notice of withdrawal, at least thirty days prior to the beginning of the course. After this time, and up to course commencement, the registration fee may only be transferred, at an additional processing fee of \$150.00 plus HST/GST. The tuition fee may then be applied toward any course offered by RAHB, within a one-year period. Once the course has begun, no refund or transfer of fees is permitted.

PLEASE COMPLETE AND RETURN BY MAIL, FAX OR EMAIL:

Mail: Angela McArthur
 Education/Professional Standards Coordinator
 REALTORS® Association of Hamilton-Burlington
 505 York Blvd., Hamilton, Ontario, L8R 3K4

Fax: 905-529-4349
Email: angelam@rahb.ca

For further information call: 905-529-8101 X 233