

# Professional Development Sessions

## Seven Proven Steps: Corporation and Tax Planning Strategies

**Thursday, October 27, 2016**

9:30 a.m. – 11:30 a.m.

**INSTRUCTOR:** *Cherry Chan*, CPA, CA

### Course Overview

Upon completion of this course, you will know the seven tax tips that are specifically written to assist the real estate professional to save on their taxes. In addition, you will learn how to avoid a few tax traps when you work with real estate investors.

### Topics to be covered:

1. Quick methods to lower your HST payment
2. Deducting automobile expenses
3. Home office expenses: keep on the right side of CRA
4. Rebating commissions: can you deduct or is a gift card better?
5. Hiring an assistant: is he/she an employee or a subcontractor?
6. Incorporating a management company
7. Ultimate tax saving machine

## What You Need to Know about Tarion

**Thursday, November 3, 2016**

10 a.m. – Noon

**FACILITATOR:** *Amy Lewis*, Senior Manager, Tarion Warranty Corporation

### Course Overview

This seminar is a great opportunity for the real estate professional to learn more about Ontario's new home warranty coverage, which stays with a new home for seven years - a great selling feature!

### Topics to be covered:

- Warranty coverage (for new and resale homes)
- The warranty process
- Home buyer and REALTOR<sup>®</sup> resources

## How Money Works

**Monday, November 7, 2016**

10:30 a.m. – 12:30 p.m.

**INSTRUCTOR:** *Hem Bhatt*, Financial Coach

### Topics to be covered:

- Using time & consistency
- Eliminate debt
- Income protection
- Deferring taxes
- Other Investments
- Become an OWNER not a LOANER

**Courses held at the RAHB Office,  
McCullough Room  
FREE to RAHB Members**

## HOW DO I REGISTER?

Complete the form and return to *Angela*, by email at [angelam@rahb.ca](mailto:angelam@rahb.ca) or by fax to 905.529.4349 Attention: *Angela*. For more information, contact *Angela*, Education/Professional Standards Coordinator at 905.529.8101 x233.

## Please register me for the above selected courses

(Please Print)

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Office Address: \_\_\_\_\_

T: \_\_\_\_\_ F: \_\_\_\_\_

Home Board/Association \_\_\_\_\_ RECO Registration \_\_\_\_\_

**Member: FREE\***

**Non-Member: \$15.00 + HST = \$16.95**

Payment Method:

Bill my RAHB Account

Payment attached

VISA

Master Card

Card#: \_\_\_\_\_ CV#: \_\_\_\_\_ Expiry: \_\_\_\_\_

(last 3 digit number on back of card)

Signature of card holder: \_\_\_\_\_ Print name: \_\_\_\_\_

*\*NOTE: Members who register and do not attend will have a \$15<sup>+HST</sup> "No Show" fee applied to their RAHB account*