

# Legal Issues in Real Estate

Risk management is at the heart of professional real estate practice. Legal Issues in Real Estate is designed to reduce your exposure to the risks related to buying and selling real estate by exposing potential pitfalls.

## How You Will Benefit

- Secure a reputation as a real estate professional who knows how to avoid/navigate legal pitfalls.
- Improve your bottom line and receive recognition from your employer/broker.
- Solidify your reputation for client satisfaction.

## Who Should Take This Course

This course is recommended for all real estate industry professionals.



Credit from this course may be applied towards an REIC designation program.

## Legal Issues in Real Estate covers:

### Agency and conflict of interest

- Overview of agency
- Conflict of interest

### Competition Laws

- Price fixing
- Restriction of trade

### Fraud and Related Offences

- Nature of fraud
- Secret commissions
- Criminal interest rate

### Environmental liability and stigma claims

- Appraisal issues
- Agent liability

### Agreement of purchase & sales and other legal agreements

- Agent liability case studies
- Agreement sample clauses

Date: October 18-19, 2016

Location: RAHB - 505 York Blvd, Hamilton ON

Fee: \$495 members / \$635 non-members



Real Estate Institute of Canada  
Institut canadien de l'immeuble



## COURSE REGISTRATION FORM

Mr: \_\_\_\_\_ Ms: \_\_\_\_\_

Attendee Name: \_\_\_\_\_  
First Middle Last

Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_

Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Email\*: \_\_\_\_\_  
\*required to send you registration confirmation

Phone (Home): \_\_\_\_\_ Business: \_\_\_\_\_ Cell: \_\_\_\_\_

Employer: \_\_\_\_\_ Position Title: \_\_\_\_\_

Course Name: REIC2280: Legal Issues in Real Estate Course Date: (classroom) October 18-19, 2016 8:30am-4:30pm

Course Location (classroom): RAHB - 505 York Blvd, Hamilton ON

AIC Member   
  REIC Member   
  Non-Member   
 Amount (\$)

**Registration Policy:**  
 Course registration MUST be accompanied by payment in full. All registration fees MUST include GST/HST. Registrations without tax or full payment cannot be processed.

AIC / REIC Member / Candidate Fee: \$495 \$ \_\_\_\_\_  
 AIC / REIC Member Number: \_\_\_\_\_  
 Non-Member Fee: \$635 \$ \_\_\_\_\_

**Subtotal:** \$ \_\_\_\_\_  
**HST/GST:** \$ \_\_\_\_\_  
**Total:** \$ \_\_\_\_\_

**How did you hear about this course?**

REIC Staff   
  Chapter   
  REIC website   
  REIC Member   
  Other \_\_\_\_\_  
(please specify)

**METHOD OF PAYMENT** *(You can also register and pay online at [www.reic.ca](http://www.reic.ca))*

   
     
  Cheque - Please make cheque payable to RAHB

\_\_\_\_\_  
 Credit Card Number Expiry Date

\_\_\_\_\_  
 Name on Card

\_\_\_\_\_  
 Signature CV# (3 digits on back of card)

**PLEASE COMPLETE AND RETURN BY MAIL, FAX OR EMAIL:**

**Mail:** Angela McArthur  
 Education/Professional Standards Coordinator  
 REALTORS® Association of Hamilton-Burlington  
 505 York Blvd., Hamilton, Ontario, L8R 3K4

**Fax:** 905-529-4349  
**Email:** [angelam@rahb.ca](mailto:angelam@rahb.ca)

*For further information call: 905-529-8101 X 233*

**Cancellation Policy:** Your registration fee will be refunded or transferred at no extra charge upon receipt of written notice of withdrawal, at least thirty days prior to the beginning of the course. After this time, and up to course commencement, the registration fee may only be transferred, at an additional processing fee of \$150.00 plus HST/GST. The tuition fee may then be applied toward any course offered by RAHB, within a one-year period. Once the course has begun, no refund or transfer of fees is permitted.